2017

LANIT group of companies

www.lanit.ru

ЛАНИТ

Table of contents

GENERAL INFORMATION 3
MAIN ACTIVITIES 5
LANIT GEOGRAPHY 6
KEY PROJECTS 7
CODE OF CORPORATE AND SOCIAL RESPONSIBILITY 9
KEY CUSTOMERS 10
PARTNERS 10
CONTACT INFORMATION 11

GENERAL INFORMATION

LANIT ("Laboratory of New Information Technologies") is a leading multidisciplinary group of IT companies in Russia and CIS. LANIT is a private company, established in 1989. Currently LANIT is the largest Russian system integrator and a key partner of more than 250 major global producers of high-tech hardware and software solutions. LANIT provides a full package of IT services, which continuously increase with the development of advanced technologies and solutions.

LANIT supplies a complete set of modern information technology services including development, installation, implementation of hardware and software complexes in addition to personnel training.

Turnover dynamics (2005-2015)

In 2015 LANIT turnover reached RUR 102.8 bn (USD 1.71 bn)
Including VAT 18 %

There are many reasons why LANIT Group is entrusted with tasks of any complexity:

LEADING

- Forbes ranked LANIT as number 73 in the “200 largest non-public companies in Russia”.
- According to the annual research of Competitive Profiles and Analysis of Leading IT Services Players in Russia the LANIT group took the 1st position in:
    - total revenue among the companies providing IT services in Russia with 10% market share;
    - consulting in information systems sphere;
    - outsourcing of applications management;
    - project-oriented IT services;
    - IT services for financial sector, government entities and industry.
- LANIT has a wide range of products, services, technologies, approaches and ideas that provide our customers with new opportunities.
- Consolidated turnover of LANIT Group for 2015 was 102.83 billion RUR including VAT (growth of 12.5%).

ALL-RUSSIAN

- LANIT Group consists of 41 divisions, regional branches, subsidiary companies, resource and training centers in Russia, Belarus, Latvia and Canada.

INNOVATIVE

- LANIT is constantly developing and adopting the most advanced technologies, which help our customers increase their efficiency and discover new development opportunities.
- LANIT has established a special department for systemic projects for analysis and portfolio startup management. LANIT offers support to high-tech projects thus significantly increasing their investment potential.

HI-TECH

- LANIT is the biggest partner of leading global producers of hi-tech equipment, solutions and services in Russia and CIS countries.
- Our specialists have unique competences; we can anticipate development of technologies with regard to market needs and thus provide our customers with solutions that meet their current and future requirements.

CLIENT-ORIENTED

- Together with our customers LANIT develops a comprehensive business development strategy, taking into account specifics of the client’s enterprise.
- LANIT’s experience enables us to realize projects and endeavors nationwide.
- LANIT has established long-term partnership programs with all our customers.

PROFESSIONAL

- LANIT team counts 8,400 employees.
- Over 2,000 are certified by the world's leading vendors of high-tech equipment and software.
- LANIT Network Academy is one of the biggest educational centers in the country, where about 300,000 specialists and IT systems users were trained.

ETHICAL

- LANIT complies with international standards of conducting business and principles of corporate and social responsibility in its activities.
- LANIT collaborates internationally in exposing and taking down corruption, business blackmail and organized crime.
- Management and employees uphold and respect international human rights and offer equal opportunities to talented people irrespective of disability, gender, race or social upbringing.

MAIN ACTIVITIES

Development of state and corporate informational systems – the full cycle of software development for government and commercial organizations; development and implementation of high-load information systems of national, regional and municipal levels.

Business-applications and Consulting — IT consulting, financial and management consulting, implementation of corporate information systems for enterprise resource planning (ERP), customer relationship management (CRM), enterprise performance management (EPM), business-process management (BPM), e-document management.

IT-outsourcing — technical support of IT infrastructure and users, management of printing environment, maintenance of information systems, functional testing of software, informational security.

Cloud services OnCloud.ru — IaaS/PaaS; SaaS solutions store (Software as a Service); corporate business applications, personal data protection in the Cloud development.

Engineering solutions — range of services for engineering and information systems implementation at the industrial, civil and special building objects, including electric power supply, security, ventilation, air conditioning, cold supply, automation and dispatching engineering systems.

System and network integration — development and implementation of complex solutions for automation of business processes, system integration and applications into a single information space; design, building and modernization of a computing infrastructure, corporate communications, Data Processing Centers, multifunctional networks and informational security solutions.

Product Lifecycle Management – complex implementation of PLM-systems for sophisticated machinery.

Big Data — development of solutions for storing, processing and intellectual analysis of Big Data for using to reach marketing goals.

Banking technology — supply of banking equipment and professional services to banks, multivendor complex maintenance of self-service units all over Russia including the 2nd and 1st lines of technical support; development and implementation of security, monitoring and management systems for ATM networks and POS-terminal equipment, extension of equipment functionality based on biometrical technologies and specific software-hardware complexes; implementation of non-cash payment in the city public transport.

Training - wide range of services in the field of IT-training; development of unique training projects; authorized centers PearsonVUE, KRYTERION services; personal system of personnel knowledge and skills evaluation; participation in state projects of strategic importance, development multimedia e-editions on the basis of self-developed cross-platform solution Electronic textbooks LANIT.

Innovations and startups – searching new technologies and solutions; startup investment appeal evaluation; building business-processes in a new company; marketing of new products; increase of startups investment potential.

Distribution – full-range and premium distribution of computers, digital devices and accessories; telecommunication, electric and engineering equipment.

Retail — development of specialized retail stores in Russia for the leading producers of digital electronic, child, sport and other goods.

LANIT GEOGRAPHY

CENTRAL FEDERAL DISTRICT

Moscow: LANIT, Artezio, CleverData, CompTek, diHouse, ENGINEER ONE, INSYSTEMS, Inventive Retail Group, LANIT digital, LAN ATMService, LANIT-BPM, LANIT-Integration, LANIT Network Academy training center, LANIT Omni, LANTER, NORBIT, ONLANTA, Treolan.
Rybinsk: LANIT-Volga resource center

NORTH-WEST FEDERAL DISTRICT

St. Petersburg: LANIT Nord-West, LANIT-TERCOM, LANIT-Nord

VOLGA FEDERAL DISTRICT

Kazan: training center Network Academy LANIT-TISSA
Nizhny Novgorod: LANIT-Povolzhye, Artezio-Nizhny Novgorod resource center
Perm: IVS group of companies
Samara: LANIT-Samara resource center
Saratov: Artezio-Saratov resource center

SOUTH FEDERAL DISTRICT

Krasnodar: LANIT-South and LANIT-Engineering resource centers
Rostov-on-Don: MIKOM group of companies

URAL FEDERAL DISTRICT

Chelyabinsk: LANIT-Ural
Yekaterinburg: Quorus AKS

SIBERIAN FEDERAL DISTRICT

Krasnoyarsk: LANIT-SIBIR

FAR EASTERN FEDERAL DISTRICT

Khabarovsk: LANIT-PARTNER

Petropavlovsk-Kamchatsky: Kamchatsky Information Technology Center Company (KITC)

BELARUS

Vitebsk: Artezio-Vitebsk resource center

Minsk: Artezio-Minsk resource center

Mogilev: Artezio-Mogilev resource center

LATVIA

RIGA: Artezio-Riga resource center

CANADA

Vancouver: Evident Point Software Corp.

KEY PROJECTS

Unified Information portal for state procurements (zakupki.gov.ru)

The system is based on the Federal Treasury infrastructure and incorporates more than 30 functional subsystems maintaining all the processes of placement state and other types of procurements, in accordance to federal law. The portal changed the interaction between state and private sector by allowing transparent procurement of goods, services and contracts. The system processes over 100 million requests daily, with over a million registered users in 2015 and more than 3.3 million contracts for that year.

Unified Medical Informational-analytical System (EMIAS) for Moscow healthcare

EMIAS is an example of a LANIT's socially significant IT projects. LANIT is responsible for platform development, several key application services and EMIAS analytical tools. Implementation of the system provides created a unified informational space for all ambulatory-polyclinic institutions in Moscow with more than 20 thousand specialist employees. There are 8.4 million registered users. Thanks to EMIAS, waiting time for doctor's appointment was halved, and more than 80% of pharmaceutical subscriptions are made via EMIAS.

"Otkritie Arena" stadium

LANIT developed a modern integrated IT platform for the "Otkritie Arena" stadium, home of the Spartak football club. Over 127 thousand m^2 in size, it is the third largest venue in Russia in capacity (more than 45 thousand visitors), and will host the FIFA 2018 world cup matches. Within a year LANIT specialists designed and implemented a universal technical solution including uninterrupted power supply for cross rooms and a Data Processing Center, structured cable system, IP TV, phone connection system, multiservice data transfer network, informational security and digital boards for video advertising and informing. LANIT specialists

reached absolute resiliency of the basic units, responsible for engineering and IT systems commutation. “Otkritie Arena” meets all the requirements of FIFA, UEFA, Russian Football Union for safety and security.

State Informational System of Housing and Communal Services (GIS ZKH)

LANIT developed a multifunctional matrix, which unites all participants of the market for communal services: operations and utilities companies, executive and local authorities and finally – customers. The system provides information about 308 thousand apartments and 545 thousand individual residential houses. Managing bodies uploaded information about more than 249 thousand contracts and 38 thousand organizations have registered in the system. At present this unique system has no analogues in the world.

“Vostochny” Cosmodrome

LANIT companies are involved in building the first national civil space port “Vostochny” in the remote Amur region. In 2015 LANIT subsidiaries INSYSTEMS and LANIT-PARTNER equipped the spaceport’s third technical complex with ventilation and refrigerating utilities, automation and dispatching systems. The total area of facilities is more than 100 thousand m^2. Over 1200 km of cable and 40 km of pipes were mounted; a modern refrigerating plant of 8500 kWT to keep the temperature between 18-24° C, was designed and built

Data Processing Center for VimpelCom.

The total area of the largest hi-tech facility for one of Russia’s major mobile operators is 9.6 thousand m^2. Established capacity is 12 000 WT. Module assembly allows better use of space and power, as well as fast disassembly for further mounting in another place. Cooling of IT components is achieved by a Natural-Fresh-aircool system for use in a range of climates.

Sberbank corporate university

Modern educational IT environment is provided by LANIT Network Academy with Active Textbook system and Corporate Virtual School platform. LANIT also equipped the complex with integrated security systems including fire security, video surveillance, access control system, alarm, automation and dispatching systems. LANIT further provided the 64 thousand m^2 complex with ventilation and conditioning, heating, TV systems and as well universal time system. Power center capacity is 15 000 kWT, and for ergonomics it is externally masked as a natural landscape hill.

Unified Automated Information database (Bureau of insurance stories)

LANIT together with Russian Union of Insurers implemented a unique project – e-version of Bureau of insurance stories. This is a unified information database of all insurance contracts related to auto issues, such as damage, misappropriation or hijacking. Information about all vehicles in Russia, owners, insurance policies and insurance cases is stored. Special IOS and Android applications for Europrotocol are available and help to fix the damage of a vehicle and send the picture and GPS coordinates of the accident to the Russian Union of Insurers. Electronic insurance policy system is available for car owners and police for real-time document verification .

LANIT CODE OF CORPORATE AND SOCIAL RESPONSIBILITY

At LANIT, we have always set high standards for the way we conduct business – in areas from corporate and social responsibility to sound business ethics, including compliance with all applicable laws and regulations.

All subsidiaries and departments as well as management and employees of the LANIT group of companies act in full compliance with the Code of corporate and social responsibility based on the UN Global Compact dd. 2000, The Universal Declaration of Human Rights, Rio Declaration on Environment and Development, ILO Declaration on Fundamental Principles and Rights at Work, United Nations Convention against Corruption, Ethical Charter of IT management.

Employment policy in LANIT is based on the principles of mutual respect and equal possibilities. LANIT will not discriminate in hiring and employment practices on grounds of race, religion, age, nationality, social or ethnic origin, sexual orientation, gender, gender identity or expression, marital status, pregnancy, political affiliation, or disability.

LANIT management perceives social responsibility and is actively involved in charity activities providing to the employees possibility to voluntary participate in charity events aimed at help to socially vulnerable people, disabled and orphans.

LANIT operates in a manner that is protective of the environment and fully complies with the federal laws, regulations and standards, such as requirements regarding chemical and waste management and disposal, recycling, industrial wastewater treatment and discharge, air emissions controls, environmental permits and environmental reporting. LANIT also complies with any additional environmental requirements specific to the products or services.

LANIT team always contributes to development and distribution of environment-friendly technologies, suggest suppliers modern green technologies and applicable equipment.

LANIT conducts business in accordance with the highest ethical standards and strictly complies with all laws and regulations on bribery, corruption and prohibited business practices. For taking any decisions and development of the clients' offers LANIT complies with the laws of Russian federation and Ethical Charter of IT management, meets all the regulations and requires no violations of the laws in the partners and clients relations.

LANIT does not use forced or involuntary labor of any type (e.g., forced, bonded, indentured or involuntary prison labor); employment is voluntary. LANIT does not use child labor.
LANIT treats all employees with respect and will not use corporal punishment, threats of violence or other forms of physical coercion or harassment.
We support the use of legitimate workplace apprenticeship programs which comply with all laws and regulations applicable to such apprenticeship programs. Support of career development is a very important aspect in the labor environment of LANIT.

KEY CUSTOMERS

BANKS, FINANCIAL AND INSURANCE COMPANIES

Central Bank of RF, Sberbank of Russia (including territorial branches), ROSBANK, Bank of Moscow, Bank Saint Petersburg, Gazprombank, B&N BANK, Renaissance Credit (Renaissance Capital), Alfa Strakhovanie, ZhASO, Russian Union of Autoinsurers, VTB-Factoring, payment system A3.

GOVERNMENT AGENCIES AND ORGANIZATIONS

Supreme Court of the RF, Federal Treasury, Ministry of Communications and Mass Media of the RF, Ministry of Agriculture of the RF, Ministry of Transport of the RF, Ministry of Emergency Management and Natural Disasters Response, Ministry of Economic Development of the RF, Federal Anti-Monopoly Service, Federal State Statistics Service, Federal Service for Hydrometeorology and Environmental Monitoring, Federal Customs Service, Federal Agency for Managing State Property, Federal Agency for Special Construction, Pension Fund, Federal Housing Construction Promotion Fund.

FUEL AND ENERGY COMPLEX ENTERPRISES

Gazprom, Lukoil, TNK-BP, Rosneft, Rosenergoatom, Rosseti, INTER RAO UES, RAO Energy Systems of the East, Complex energy systems Holding, Mosenergo, MOEK, United Petrochemical Company.

INDUSTRIAL AND CONSTRUCTION ENTERPRISES, FINANCIAL AND INDUSTRIAL GROUPS

ROSNANO, Oboronprom, Rostech, Perm Motors, METALLOINVEST, Transmashholding, Russian Helicopters, Combined engine-building corporation, Mechel, URALKHIM, FosAgro, Alexinsky Chemical Plant, Uralkali, chemical plant “Ammoni”, MonArch, Norilsk Nikel.

TELECOMMUNICATION COMPANIES, PUBLISHING OFFICES AND MEDIA

VimpelCom**,** MobileTeleSystems, Rostelecom.

TRANSPORT, COMMERCE, SERVICES

Airports “Domodedovo”, “Vnukovo”, Russian Railways, Freight One, Auchan, IKEA, Central suburban passenger company.

EDUCATION, SCIENCE, CULTURE, SPORT

National Research Nuclear University MEPhI, Skolkovo Moscow School of Management, Yu.A. Gagarin Research Test Center of Preparation of Cosmonauts, Olympic Committee of Russia, Russian Academy of State Service under the President of Russian Federation, Alpine Ski Resort “Rosa Khutor”, “Otkritie arena”, Stadium Plekhanov Russian University of Economics

MEDIA, PUBLISHING OFFICES, ADVERTISING

“Gazprom Media Holding”, VGTRK, RBC-TV, broadcasting company “Mir”, “Alpina Business Books”, agency “Russia Today”, Gallery.

PARTNERS

1C, 3D Systems, Aastra Technologies Limited, ABB, ABBYY, Acer, Acronis, Adobe, AdvoCam, Airedale, Aladdin, Alcatel-Lucent, Alfaopen, Allied Telesis, Allot Communication, Amazon Web, Android, Anker, Answer PRO, APC by Schneider Electric, Apple, ARCHOS, Ascon, ASUS, ATN, Atol, Audiocodes, Autodesk, Avaya, Aviat, AXIS, B&O, Beats, Beddit, BenQ, Bevalex, Bitdefender, BlingMyThing, Bluelounge, Bolid, Boost Case, BSI, Cambium, Canon, Chek Point, Cisco, Citrix, CityNet, CMO, Cogito, CommScope, Compass Plus, Cooler Master, Crestron, Crit, Crucial memory, Crypto Pro, Crystal Service, CyberNet, CyberPlat, Daikin, Dell, Deuce Entertainment, Dialogic, Dji, DKC, D-Link, Eaton, Eaton, EIZO, EKF, Elari, Elevation Labs, ELGATO, EMC, Emerson, Emicon, Enterprise EDB, Epson, Ericson-LG, ESET, Extron Electronics, F5, Farmland, FG Wilson, Fibrum, Flexis, Fluke Networks, Fortinet, Fujitsu, General Electric, GIGABYTE, Golden Crown, GoPro, Grandstream, Graphisoft, Griffin, HANDZ, Hewlett Packard Enterprise HRS, Hixy, HP Inc., HTS, Huawei, Hyperline, i_Devices, iBlazr, IFS, iHealth, Imation, Incase, InfiNet Wireless, Infosec, infotecs, InfoWatch, Intel, Intersystems, INWIN, IRBIS, ISS, IT ENERGY, ITS, ITV Group, IXIA, Jabra, Jarre Technologies, Juniper, Just Mobile, KAMI, Kaspersky Lab., Kenu, KERIO, Kingston, Knomo, Kraftway, Lab C, Lef, Legrand, Lement Pro, Lenovo, LG, Libra, Libratone, Librestream, Life Size, LiteOn, Logitech, Luis+, Lumesse, Manfrotto, MasterCard, McAfee, Microsoft, MIKROTIK, MIO, Mitel, Mitsubishi Electric, Mobee, Molex, Moshi, MOTO, Motorola, Name, NCR, NEC, Neo-Logic, NetApp, NETGEAR, NICE, Novell, NVIDIASHIELD, Oco, Olloclip, One Access, Opentext, OpenWay, Oracle, OTR, Ozaki, Packard Bell, Panasonic, ParkTime, Parrot, PBF Group, Pelco, Pexip, Philips, PHOTOFAST, Pilot, PlayMe, Positive Technologies, Proxim, Radware, Raisecom, Rarus, Red Hat, Reksoft, Ricoh, RIT, Rittal, RORSNANO Inform, Rubezh, RuCard, Ruckus, RUGGEAR, RVi Group, Samsung, SAP, Schneider Electric, SDMO, Seagate, Securitycode, Sensis, Service+, Shoulderpod, Shtrih-M, Sibproject, Sidorin Lab, SIEMENS, Siklu, Sitrion, Smartcard Service, SoftCase, Sony, SpacePole, SpasePole, Speck, Sphero, Spire Payments, Splunk, SSI, Stone Soft, Striiv, Svyaz Engeeniring, Symantec, Synology, Tander, Tayle, Techlink, Technicolor, Telko Media Consulting, Teradata, Terasoft, Terminal Technologies, Tesoro, Tieto, Toshiba, Tractive, Transaction Systems, Transcend, Twelve South, Ubiquit, UBTec, UCS, Urbano, Utilex, Veeam, Vergokan, Verifone, Verint, Veritas, View Sonic, VISA, Vivotech, VmWare, Wacom, Western Digital, Wincor, Xclaim, Xerox, YOTAPHONE, ZALMAN, Zpas, Zucchini, Zyxel.

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